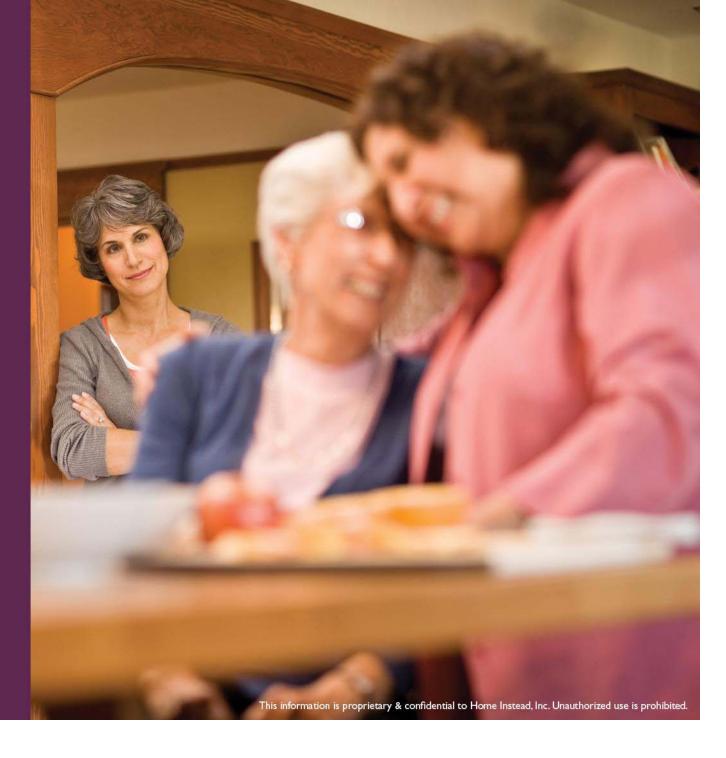
# Non-Medical Home Care







## Agenda

Most of you are here today to learn and/or find solutions that can assist you with caregiving in your everyday life and provide the appropriate service for your loved one.

- What is home care and what to expect
- What other services are available
- How to age safely in place
- Ways to prevent hospitalization
- Average costs for home care and regulations



# When More Help is Needed

- Household bills piling up
- Reluctance to leave the house
- Losing interest in meals
- Declining personal hygiene
- Declining driving skills
- Signs of depression
- Missed doctors' appointments
- Unkempt house
- Losing track of medications



#### **Recent Trends**

- A Home Instead Senior Care study found that 86% of seniors want to continue living at home as long as possible.
- 54% of Seniors who live alone are four times more likely to use professional care than those who live with their children.



### Services

- Non-medical home care services include:
  - Companionship
  - Meal Preparation & Assistance with Eating
  - Light Housekeeping/Laundry
  - Bathing & Toileting
  - Continence Care
  - Dressing
  - Incidental Transportation/Errands/Shopping
  - Medication Reminders



### Other Services

#### **Adult Day Programs**

- For fee
- Activities based with some skilled resources

#### Home Health

Offers skilled RN, PT, OT, ST in the home

#### Senior Center

Great opportunity to be involved in activities and social engagement



## Other Living Options

- Independent Living (senior communities)
  - Activities and social engagement
  - Cost monthly rent or buy in
- Assisted Living
  - Activities and social engagement
  - Meal availability
  - Some RN over-sight
  - Additional services



# **Other Living Options**

- Skilled Nursing
  - \$10,000-14,000/month
- Respite
  - Some ALFs will offer respite where senior can stay for 2-4 weeks
  - Home Care
- Hospice Care



# **Aging Safely at Home**

- Evaluating the home
  - Home Safety Checklist
- Making appropriate modifications
  - Home modifications don't have to be a huge investment
    - Grab bars
    - Raised Toilet Seats
    - Shower benches
    - Non-slip mats & rugs
    - Sufficient lighting



### The Benefits are...

- Enhancing Lives
- Nutrition, fitness and healthy lifestyles
- Social Interaction
- Reduce stress for family caregivers
- Home safety
- Community involvement



## ...more benefits

#### 5 Ways to Prevent Senior Hospitalizations

Home Care can help prevent hospitalization by making sure our client's follow these simple steps:

- 1. Follow doctor's orders
- 2. Don't ignore symptoms
- 3. Reduce risks of falls and accidents
- 4. Stay active physically and mentally
- 5. Maintain a healthy diet



# Full Service Agency vs. Referral Agencies & Registries

Compare Your Choices	Full Service Agency	Referral Agency & Registry	Private Hire
Locate, screen, interview, train	$\overline{\checkmark}$	?	CR
Check employer references	$\checkmark$	?	CR
Verify USA work authorization	$\checkmark$	?	CR
Withhold payroll taxes	$\checkmark$	?	CR
Negotiate salary/benefits	$\checkmark$	?	CR
Determine work schedule, cover days off & holidays	$\checkmark$	?	CR
Workers compensation insurance	$\checkmark$	CR	IC or CR
Professional liability insurance or bond	$\checkmark$	?	IC or CR
Payroll Requirements (SS, payroll tax, unemployment insurance, etc.)		?/CR	CR

? = may not be included

CR = client responsibility

IC = independent contractor responsibility



#### The Process

- No charge assessment or obligation conducted by Director of Client Services
- Develop profile and service plan
- Coordination with Staff Management to identify best CAREGiver for the individual(s) and situation
- Follow-up quality visits to ensure expectations are being met



## The Process To Hiring An Agency

- How do you select your caregivers?
- Are your caregivers bonded, insured and covered by Workers' Compensation?
- Do you do background checks on prospective employees?
- Do you deduct state, federal and local taxes from the caregivers' checks?
- How long has the company been in business?

- Is there supervision of the caregivers by an administrative staff person?
- What kind of assessment for care can we expect from your agency?
- Is there a charge for an assessment?
- How often are patient care needs reassessed?
- What type of training do you provide for your employees?



## **Average Home Care Cost**

#### **Hourly Rates**

\$35-38/hour for a full service agency

#### **Overtime Rates**

AB 241 - Assembly Bill No. 241 is known as The Domestic Work Bill of Rights. AB 241 has eliminated the overtime pay exemption for personal attendants, which includes caregivers in private homes.

This bill requires that caregivers be included in overtime pay of timeand-a-half their regular rate of pay after working 8 hours in a day, and after working 45 hours in a week.



# **Quality of CAREGivers**

- Thorough interview and screening process
  - Criminal national background checks; DMV; Sex
     Offender
  - We live-scan/fingerprint all caregivers
  - Drug test; TB test
- Bonded; general liability and workers comp insurance
- Mandate training on various topics
- CAREGivers are employees of Home Instead

This information is proprietary & confidential to Home Instead, Inc. Unauthorized use is prohibited



# **Local Experience**

- Founded in 1997 and serving 1000+ clients
- Our office has 9 Staff Members
- Community outreach
  - Donate caregiving hours to non-profit for low income seniors
- Involved in state level policies and legislation



#### **Mission Statement**

We are known as a trusted local resource committed to community involvement, education and providing non-medical home care for our seniors.



# QUESTIONS?

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