Genentech

Stanford Medical School
March 13, 2007
Agenda

• Introductions
• Genentech Overview
• Panel Discussion
• Q&A
Genentech’s Mission

• Our mission is to be the leading biotechnology company, using human genetic information to discover, develop, manufacture and commercialize biotherapeutics that address significant unmet medical needs.

• We commit ourselves to high standards of integrity in contributing to the best interests of patients, the medical profession, our employees and our communities, and to seeking significant returns to our stockholders, based on the continual pursuit of scientific and operational excellence.

Genentech was founded in 1976 venture capitalist Bob Swanson and by biochemist Herb Boyer.
In 1998 we licensed U.S. marketing and development rights to interferon gamma, including Actimmune, to Connetics Corporation. Thereafter, Connetics sublicensed, then later assigned, all of its rights to InterMune Pharmaceuticals, Inc. Protropin manufacturing was discontinued at the end of 2002. Nutropin Depot commercialization was discontinued in June 2004.
Commitment to Science

Founders Research Center
• Single largest biotechnology research facility in the world
• 500,000+ square feet of research space

Top-Notch Research Organization
• >700 scientists with expertise in molecular biology, protein chemistry, bioinformatics and physiology
• ~150 scientific papers published per year
• >5,700 patents worldwide
• ~5,300 patent applications pending worldwide, including >1,200 pending patent applications directed to full-length nucleic acids, full-length polypeptides, antibodies and related compositions

Scientific Leadership
The passion that drives our business is the belief that the science of life - biology - holds the keys to solving life’s toughest health challenges. Innovative science is the basis of our existence and the foundation for our future.

Genentech Foundation for Biomedical Sciences
The Genentech Foundation for Biomedical Sciences is an independent, nonprofit organization that supports biomedical education and research in the San Francisco Bay Area. The Foundation supports educational programs at junior high and high schools, colleges and universities, museums, and community organizations that foster science education for local students, including under-represented minorities and underprivileged groups.
Genentech is committed to assisting eligible patients in accessing our drugs for approved indications, regardless of a patient’s ability to pay
- In 2005, Genentech Access To Care Foundation (GATCF) assisted 18,000 patients with $200 million of donated product
- In the past 15 years, GATCF has provided more than $700 million of donated product to patients

In 2005, Genentech donated over $21 million to independent public charities for various disease states to support co-pay assistance for eligible patients

**Single Point Of Contact**
- Provide reimbursement services including: assistance with benefits investigations, prior authorization, and appeals
  - Answer reimbursement questions
  - Consult on coverage requirements

**Genentech Access To Care Foundation**
- Support eligible uninsured patients and eligible cases deemed uninsured due to payer denial
- Search for alternative coverage
- Coordinate product replacement
Genentech was named "the top employer and most admired company in the biotechnology and pharmaceutical industries" by Science magazine for the fourth time.

We have earned a place on the FORTUNE list for eight consecutive years. In 2006, we were ranked as the #1 best company to work for in the U.S.
Life at Genentech

• We are committed to developing an inclusive work environment where diversity of thought, style, culture, skill sets and perspective is valued and celebrated in support of individual performance and potential, as well as our business goals and mission.

• Employee groups contribute to sense of diversity and community
  – Diversity groups, athletic clubs and corporate teams

• Culture of “Casual Intensity”
  – Exceptional, campus-like environment
  – High expectations, rewards for success
Genentech offers employees one of the most comprehensive benefit programs in the industry.

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<td>Ongoing, on-site courses, personal growth, career management and diversity</td>
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Horizon 2010 Goals

- 20 New Molecules into Development
- #1 in Oncology Sales in the U.S.
- 25% Annual non-GAAP* EPS Growth Rate
- 15 Major New Products or Indications Approved
- $12 Billion in Cumulative Free Cash Flow (2006 - 2010)

*The non-GAAP EPS goal excludes the after-tax effect of the following items: employee stock-based compensation expense associated with our adoption of FAS 123R, recurring charges related to the redemption of our special common stock by Roche, litigation-related special charges for accrued interest and associated bond costs on the City of Hope judgment and any other potential special charges related to existing or future litigation or its resolution, and changes in accounting principles, all of which may be significant. GAAP EPS for 2006 through 2010 will include the items described above.
Opportunities and Preferred Qualifications

• Full-Time employment

• Post-Doctoral Fellowships
  – Three year assignments following the completion of Ph.D.
  – Conduct research alongside world-renowned scientists

• Internships
  – Undergraduate & Graduate, 10-12 weeks full-time (May-September)
  – To be eligible for an internship, students must have completed their sophomore year at an accredited college or university and must have plans to return to school in the following term.

• Co-ops
  – Work full-time during the summer and part-time during the school year
  – Augment your education with hands-on work experience
Application Process

- Please check with your campus Career Center

- Co-ops/Interns and Rotational Programs = www.connectwithgene.com

- Full time positions = Career section of www.gene.com. Create a search agent on gene.com to be updated on new opportunities. New positions that meet your interest will be emailed directly to you. NOTE: Please check that a current email and phone number are on your resume
Typical Majors

Disciplines (B.S., M.S., Ph.D., M.D.)
- Medical Degree
- Biomedical/Biochemical Engineering
- Biochemistry
- Chemistry
- Biology
- Molecular Biology
- Pharmacology
- Mathematics/Biostatistics

Skills
- Strong critical thinking
- Communication
- Collaboration
Thank you! Questions?

BECAUSE

We are dedicated to finding cures for cancer and other serious diseases.