EVENT

SoMCC Series Industry Insights with Wells Fargo:

“Investing in Yourself”

Presented by:
Angela Christopher- Business Development Manager for Practice Finance
Ryan Fuller- Business Development Officer for Business Banking
James Holland-Payroll Specialist

Sponsored by:
School of Medicine Career Center

Date: Monday, February 10\textsuperscript{th}
Time: 12:30 - 1:30 PM (Presentation and Q&A)
1:30 - 2:00 PM (Networking Reception)
Location: LKSC 120
Event Details: Registration Required! https://www.onlineregistrationcenter.com/register.asp?m=273&c=73

Overview: A panel on the creation, optimization and protection of a healthcare practice or life science based business. This panel will discuss ways to fund, structure a business, cash and asset management techniques, growth and scaling, then active succession planning.

With business interactions going from a transactional to a relationship focus in today’s market. Increased value and efficiency can be derived by having relationships with key business partners. What key parts of your team are you happy with and what can you make better?

What are the most common detriments to a healthcare practice? How to protect your practice from risk that is associated with it: financial risk, political risk, and business risk. The ability to manage the complexities of being an employer and dealing with constant market changes such as the Affordable Care Act.

About the Speakers:

Angela Christopher is a Vice President for Wells Fargo Practice Finance. Angela has been working with healthcare professionals for 15 years providing lending solutions and business analysis. Angela has an undergraduate degree in Finance and Masters in Business Administration.

Ryan Fuller is responsible for identifying, and growing new and existing business with annual gross sales of generally more than $2 and less than $20 MM. Specialties include balance sheets analysis, commercial underwriting and asset optimization.

James Holland has been in the financial services for the past 12 years working in financial management, developing accounting software, and business payroll & benefit consulting. James earned his undergraduate in Economics & his Master’s in Financial & Tax planning. He has 10 years of being an entrepreneur and has started 3 different companies over that time.